

Silver Award winning pool in the 2014 Design Awards by Cox Pools, Panama City Beach

Get ready for the 2015 Design Awards Deadline: October 31

Florida Pool Prosm

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Association Mission: **Promoting** Florida's swimming pool industry.

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September 12-13, 2014 **Board of Directors Meeting** egency ota

All FSPA members are welcome to attend state Board of Directors Meetings. If you would like more information or need to RSVP visit www.FloridaPoolPro.biz/ events/board-sept.html or call 800-548-6774.

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Safety first

Our industry is again at the forefront of news due to recent childhood drownings and other tragic events related to swimming pools. Florida leads the country in drowning deaths in children ages 1-4. What a terrible statistic. In our industry, pool safety comes first. When the first stake is driven in the ground to begin construction until the pool is full of water, there are safety measures we all should be taking.



John Garner, Sr. FSPA President johnngarnersr@gmail.com

Water safety – what does it really mean? In the time it takes to throw in a load of laundry a tragic accident can occur. There should be layers of protection from supervision to barriers to emergency preparedness. With the recent generosity of Ken Brown, Insurance by Ken Brown, five chapters throughout the state received grants to provide CPR classes to their members and families. Providing CPR right away is the best chance of saving a life. If you were unable to attend a chapter funded CCPR class, I would strongly encourage you to contact your local Red Cross or YMCA and inquire about their classes to learn this life saving technique.

Water safety doesn't stop with parental responsibility, the baby fences or even pool alarms. Most pool owners maintain their pools by testing the water, cleaning the pool frequently or hiring a pool cleaning service to do this for them. Pool maintenance shouldn't stop here. Just like filling your car with gas, having the oil changed on a regular basis and the tires rotated, there are more complicated and somewhat more expensive scheduled maintenance items that need to be performed by an authorized dealer.

Pools are no different than your cars. Many of the necessary inspections go way beyond the experience of the person testing, treating and cleaning a pool. Some of this work may go beyond the expertise of a licensed pool contractor.

We as licensed pool contractors need to work with our electrical contractors to encourage the pool owner to have a yearly electrical inspection on their pool and to test the pool for proper wiring, bonding and grounding. In some cases, this may require the service of an electrical engineer to perform additional testing.

It is our job to educate the public and impress upon them the need for this type of maintenance to protect their investment, but more importantly to protect the safety of their loved ones or anyone else using the pool. This maintenance should only be done by licensed and qualified companies.

In the near future, the new FSPA website will have information for the consumer on where to go and whom to contact for these types of services.

Stay safe and a great rest of the summer!



FSPA members make Top 50 Builder list

The June 13 issue of *Pool & Spa News* announced the latest list of Top 50 Builders. Criteria for selection is more than just annual revenue, it also includes industry involvement, web presence, community involvement and staff. I am proud to recognize all six Florida builders named to the list are members of the Florida Swimming Pool Association (FSPA).

Congratulations to All Seasons Pools, Sanford (#17); Van Kirk & Sons Pools & Spas, Deerfield Beach (#30); Coast to Coast Pools, Sarasota (#38); Cox Pools, Panama



Wendy Parker Barsell FSPA Executive Director Wendy@FloridaPoolPro.com

City Beach (#41); A&G Concrete Pools, Fort Pierce (#44); and Tampa Bay Pools, Brandon (#49).

Based on the data provided to Pool & Spa News, in aggregate these six

Congratulations to FSPA members listed in the Pool & Spa News Top 50 Builders!

- #17 All Seasons Pools Sanford, FL / John N. Watts
- #30 Van Kirk & Sons Pools & Spas Deerfield Beach, FL / Tim Van Kirk and Bobby Van Kirk, Jr.
- #38 Coast to Coast Pools Sarasota, FL / Dustin Pointer
- #41 Cox Pools Panama City Beach, FL Richard L. Cox, Jr.
- #44 A & G Concrete Pools, Inc. FortPierce, FL / Art Allen
- #49 Tampa Bay Pools, Inc. Brandon, FL / Ken McKenna

builders generated more than \$80 million in revenue (construction only) last year and built close to 2,000 swimming pools. Doing some quick math using the number of pools they reported built and the total permits pulled in Florida in 2013, these companies built 12% of the new construction. Using the average price of their swimming pools multiplied by permits pulled, the swimming pool industry in Florida generated approximately \$600 million from new pool construction in 2013.

Wow, \$600 million is an impressive number, especially considering it is

just new pool construction. In 2006 the FSPA did an economic impact study and at the time determined the swimming pool industry's impact on the Florida economy was about \$10 billion. Since that time we've seen the economy tank but we are now on the upswing.

This fall the FSPA will once again be surveying the industry about their businesses so we can have updated figures on the economic impact in Florida. This will include all aspects of swimming pools including maintenance, repairs, retail, construction, manufacturing and distribution. This information is valuable when we speak to lawmakers and regulators about the significance of our industry in the sunshine state. I encourage you watch for the survey and respond promptly.

In the meantime, take a few moments to congratulate your fellow FSPA members on a great accomplishment!

Save \$100 on license renewal

The Construction Industry Licensing Board and the Department of Business and Professional Regulation have approved a \$100 FEE HOLIDAY for the 2014 and 2015 renewal cycles for certified and registered contractors.

During the fee holiday, certified and registered contractors renewing an active license will have their fees reduced by \$100. Contractors renewing their inactive licenses will have their \$50 inactive renewal fee waived in its entirety. All contractors (active or inactive) will still be required to pay the \$5 unlicensed activity fee and the \$4 Florida Building Commission fee in order to renew. All fees must be paid by the renewal deadline (August 31, 2014 for certified and August 31, 2015 for registered) to avoid additional fees.

Provided by HBW / www.hbweekly.com

County Name	June 2013	June 2014
Alachua County	7	0
Bay County	12	8
Brevard County	51	61
Broward County	50	36
Calhoun County	0	0
Charlotte County	17	0
<u>Citrus County</u>	8	18
Clay County	11	13
Collier County	88	159
Dade County	111	146
Duval County	38	55
Escambia County	14	18
Flagler County	19	31
Franklin County	2	0
Gadsden County	0	1
<u>Gulf County</u>	0	0
<u>Hernando County</u>	8	18
Highlands County	4	8
Hillsborough County	96	117
Holmes County	0	0
Indian River County	22	47
Jackson County	2	0
Jefferson County	0	0
Lake County	18	18
Lee County	105	166
Leon County	5	8

	I I D V V Inc.	
County Name	June 2013	June 2014
Liberty County	0	0
Manatee County	66	132
Marion County	11	17
Martin County	19	41
<u>Nassau County</u>	8	18
<u>Okaloosa County</u>	14	19
Orange County	86	136
Osceola County	62	64
Palm Beach County	85	150
Pasco County	45	63
Pinellas County	51	49
Polk County	37	91
Putnam County	2	2
Santa Rosa County	19	18
Sarasota County	40	55
Seminole County	25	51
St Johns County	39	69
St Lucie County	26	32
Sumter County	37	40
Volusia County	23	32
Wakulla County	2	1
Walton County	23	23
Washington County	1	0
TOTALS	1409	2031

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Explore new sales opportunities with leads from HBW, Inc.

HBW, Inc. provides permit information on new swimming pool construction as well as residential and commercial construction for Florida, Georgia, Texas and Alabama.

Refer to www.hbweekly.com for county coverage. HBW, Inc. 877-332-1411



Pool rules: Establishing the necessary level of electrical safety for swimming pools

By Jeff Sargent / Reprinted with permission of NFPA Journal

The dog days of summer are here. Temperatures hover in the 90s, the humidity is off the charts, and meteorologists evoke beads of perspiration as they tell us the "heat index" is approaching Death Valley levels. Seeking refuge from the heat, millions of Americans dive into home or municipal swimming pools. Electrical safety is the last thought on their minds, but recent incidents have created a heightened awareness of the importance of the *National Electrical Code*® (*NEC*®) in making sure the pool visit is safe as well as enjoyable. Failure to follow *NEC* requirements for electrical installations around swimming pools can lead to tragic results.

Last August, a 27-year-old Texas man was swimming with his family in a Houston-area hotel swimming pool. According to a report published in the *Houston Chronicle*, people swimming in the pool "complained of being shocked" when the underwater pool lights came on. Noticing a child in distress in the deep end of the pool, the man swam to the child and helped him safely out of the pool. However, he was not as lucky and could not escape the "energized" pool water on this own. Rescuers pulled him out, but he went into cardiac arrest. First aid was administered at the scene and he was transported to a local hospital. He died six days later, a victim of electrocution, according to the medical examiner.

Investigation of this accident by the City of Houston and the Texas Department of Licensing and Regulation led to a determination that "shoddy" electrical work recently performed by licensed electricians resulted in the pool being electrically unsafe. The investigation determined that the circuit supplying the underwater light did not have ground-fault circuit interrupter protection. Additionally, *NEC* requirements for equipotential bonding in the pool area—meaning all conductive objects, such as ladders, lighting fixtures, and diving boards, are connected to minimize a voltage difference between them—had

not been followed. The fatal consequences of their noncompliant work led to the electricians being charged with criminally negligent homicide.

That was not an isolated incident. In April, a seven-year-old Florida boy died when he was electrocuted in his family's swimming pool. The source of the lethal current was also attributed to a faulty underwater lighting fixture.

These tragedies might cause someone to jump to the conclusion that underwater lighting in swimming pools should be prohibited. When we take a closer look at these two incidents, though, it becomes apparent that the accidents more than likely could have been prevented through compliance with the requirements of Article 680 in the *NEC* and by maintaining the equipment to ensure continued safe operation. Underwater lights not only provide aesthetic value, but when pools are used after dark, illumination allows swimmers to be seen by those outside of the pool, a desirable safety feature particularly in deeper water.

Requirements covering electrical installations associated with swimming pools, including underwater lighting equipment, have been in the *NEC* since 1962. The rules covering the installation of underwater lighting are some of the most stringent in the *NEC*. The use of ground-fault circuit-interrupters in the circuit supplying line-voltage underwater lights or the use of lighting equipment operating at a low voltage level considered to be safe are the two acceptable protection strategies specified in Article 680. In addition, the wiring methods and installation practices are tightly controlled.

While some may question why these rules are so rigid, there is clear evidence that when these rules are followed, lighting equipment installed in a pool does not pose a threat to swimmers. There is also tragic evidence that when the requirements are not followed and the equipment is not maintained, the old adage about water and electricity not mixing is a truism with potentially fatal consequences.

Reprinted with permission of NFPA Journal, the official magazine of the National Fire Protection Association.

What is a certified residential pool/spa servicing specialty contractor's license?

A certified residential pool/spa servicing specialty contractor's license is a certified (state wide) specialty license developed by the Construction Industry Licensing Board to permit contractors to repair and servicing residential pools, spas and hot tubs. This license is limited to residential pool, spas, and hot tubs only. You may find details regarding the full licensure scope for residential pool/spa servicing specialty contractors in Rule 61G4-15.040, F.A.C.

Can this license contract with the public?

Does the licensure category create additional regulation of pool contractors?

No, pursuant to s. 489.113(6), Florida Statutes, certified specialty contractor licenses do not create a mandatory licensing requirement. The new specialty license simply provides an alternative to obtaining a full certified swimming pool/spa servicing (commercial and residential) contractor's license or local certificates of competency in residential pool/spa servicing.

Does my certified residential pool/spa servicing specialty contractor allow me to work on a state wide basis?

Yes, pursuant to s. 489.105(8), Florida statutes, a certified contractor is permitted to contract in any jurisdiction in the state without being required to fulfill local competency requirements. Please be aware that you must still comply with permitting fees and pay the necessary occupational (business tax) fee.

Information from www.myFloridalicense.com, Piktochart by Charis Tyson, www.Piktochart.com

Can I work state wide?

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May I contract directly with the public with a certified residential pool/spa servicing specialty license?

Yes, you may contract directly with consumers for residential pool/spa servicing services that are within the scope of the residential pool/spa servicing specialty contractor license defined above.

Is the Residential Pool/Spa Servicing specialty Contractor different than the swimming pool specialty contractor licenses created under rule 61G4-15.032, F.A.C.?

Yes, swimming pool specialty contractors licensed pursuant to Rule 61G4-15.032, F.A.C., are not permitted to contract directly with the public and may only subcontract work from a license commercial pool/spa contractor, residential pool/spa contractor, swimming pool/spa servicing contractor, or a certified residential pool/spa servicing specialty contractor operating within the scope of their license. For additional information on these license types please see our Swimming Pool Specialty Contractors FAQs at www.myfloridalicense.com/ dbpr/pro/cilb/documents/cilb_faqs_swim.pdf.

What do I have to do to get licensed?

- Be 18 years of age or older.
- Prove 4 years of experience in the category for which you are seeking licensure, including a minimum of one year as a foreman. You may substitute up the three years of accredited college level courses for years of experience. You may also complete a 60 hour course in swimming pool/spa servicing approved by the CILB and have at least 1 year proven experience in the residential pool/spa servicing scope of work.
- Take and pass the Florida certified swimming pool/spa servicing contractors' examination. For more information content and scheduling to take the state certification examination.
- Meet other licensing requirements such as good moral character and financial Meet other licensing requirements such as good moral character and financial responsibility.

30,000 mile check up

By Jeremy Hine, Florida Leisure Pool & Spa / Jeremy@FloridaPoolSpa.com

In my job, I see pool customers and pools at their worst. 'It's broken, it's leaking, it's green, or something caught fire (...and we're having a pool party on Friday!).' Many of the repairs that I see are failures from lack of regular equipment maintenance, lack of inspection, lack of attention and lack of regular checkups.

Everybody buys in to the idea that our cars need to have fluids changed every 3,000 miles, proper tire pressure and follow the maintenance schedule laid out by the factory. We spend just as much money on a pool and spa as we do on our cars, yet there's not nearly enough attention given to the overall pool system. Why? Too expensive? Too technical?

Much like dummy lights on a dashboard to alert you that something needs attention, there are products on the market that can do the same for pools and hot tubs. We have all heard how automation controllers make it more convenient and fun to use the pool and hot tub, not only for changing lights and turning water features on via smartphone, but are you aware automation also makes maintenance easier for both our client and us the pool professional? For example, a pool pump that alerts you when filter pressure is too high, a



chemical controller to alert you when the water is out of balance, a flow switch to alert you when flow is insufficient, or an autofill to tell you that water level is too high or too low. Many of my pool and hot tub customers aren't aware that such equipment even exists. I frequently hear, "Why didn't anyone ever tell me that?"

I suggest it is our responsibility to help our clients extend the life of their backyard investment with a watchful eye. Using automation we can expand our role from not only reacting to pool problems but to proactively avoid them. We are able to fly in as the pool hero saving the day from breached heat exchangers, green water or damaged pool finishes.

For example, after making numerous repairs to a pool 90 miles from my shop, I upgraded her to equipment and chemical automation. Remote monitoring of her pool allows me to see if the pump is off when it should be on. It lets me see what the water chemistry is right now and alerts me when it's out of balance. It tells me when the chemical tanks are nearing empty. I know when the pool is too full. It allows me to proactively prevent bigger problems, saving my client money in the long run. I have the benefit of being able to respond proactively instead of always reacting to an issue.

As pool and hot tub professionals, it is our responsibility to help our clients enjoy their pool and hot tub for many years to come by helping them maintain their backyard investment.



Reminder! Certified pool contractor licenses EXPIRE August 31.

Visit www.myfloridalicense.com to check for outstanding CE credits.

What is Additional Insured status and how is it different from Blanket Additional Insured status?

By David Griffiths, Insurance By Ken Brown / dgriffiths@insbykenbrown.com

The primary reason you or your company is required to add another party as an Additional Insured (AI) to your insurance or, conversely, that you may require another party to add you or your company as an AI to their insurance is to shift the burden of risk. What essentially happens is that the AI status extends coverage beyond the basic policy forms to the requestor. The one who receives the AI status from another also receives limited insurance coverage from the other.

Additional Insured is part of every risk transfer program. Risk transfer programs are used extensively to shift risk from one party to another. If you have signed a contract which requires special insurance endorsements or coverages named Additional Insured, Waiver of Subrogation, and/or Primary Non-contributory wording you have been a part of a risk transfer program...

Additional Insured status is crucial for many companies. While the construction industry springs to mind, other examples are numerous: for example, landlords are additional insureds on tenants' policies, and distributors and retailers are additional insureds on manufacturers' policies.

Please note that even if you receive AI status from another entity it does not replace the need for your own insurance. You still need to carry insurance in your name as well because the AI endorsement/coverage does not cover or respond in all instances and/or to all circumstances.

Any Depth!

We'll go to any depth to understand our policyholders' business needs, and we're not afraid to get our hands wet. That's the way we make sure that we're doing everything we can to provide the coverage you need, together with outstanding loss prevention programs, and industry leading claim service.

Big or small, the more we know about your business, the more you'll have the exact protection you need. And increase your profit potential at the same time.

Insurance by Ken Brown, Inc. has been providing superior insurance coverage for Florida pool contractors for 40 years. As the only endorsed property and casualty insurance provider of the Florida Swimming Pool Association, Insurance by Ken Brown, Inc. offers specialized coverage for "pool popping."



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In general terms the additional insured form states:

Section II — Who Is An Insured is amended to include as an insured the person or organization shown in the Schedule, but only with respect to liability arising out of your ongoing operations performed for that insured.

Take the example of a landlord situation. If a guest (customer) slips and falls inside the building in the tenant space due to the negligence of the tenant, chances are both the tenant and landlord will be named in a lawsuit should one be brought. If the cause of the slip or fall is exclusively the tenant's fault and the tenant has listed the landlord as an Additional Insured the tenants insurance policy will defend and indemnify the landlord. In this way the AI designation has transferred the landlord risk to the tenant.

In the same example, let's say the guest tripped due to the negligence of the landlord arising out of his maintenance (or lack of), and was his responsibility. In this case the AI status from a tenant would not apply for the benefit of the landlord and the building owner would have to seek coverage from his insurance company.



So, how does the Blanket Additional Insured form differ from the standard form? Quite simply, a critical trigger for the Blanket form to apply is that the requirement of Additional Insured status must be stated in a written, signed and executed contract.

In fact, that same requirement applies to Waiver of Subrogation. As long as it is mandated in a contract the coverage will extend, assuming you have added that to your insurance program.

The advantages of the Blanket AI form are that you avoid multiple endorsements (and charges) to your insurance policy during the year. Also it is generally very cost advantageous because for a flat premium the endorsement allows for literally an unlimited number of contracts requiring AI status to your insurance.

Neither AI form nor Waiver of Subrogation extends to another entity automatically. All require the mandate of a written contract. Further, none are necessary to your insurance program unless required.

In closing, we recommend that you review every contract before signing it, preferably with legal counsel. We also encourage our clients to share a copy of the insurance requirements of any contract with us prior to execution so that we may ensure current coverage is in compliance or advise where it is not and offer options to comply.



Helping with resolutions

By Coby Moore, CM Custom Pool Designs, Inc. / cobymoore@rocketmail.com

Recently I have been getting many calls from people wanting advice on their swimming pools that were just completed by another contractor. They are concerned that the pool was not built correctly. As a contractor this is a very difficult situation to get yourself into because most of the time you are going onto one of your competitors' job sites with



a heated homeowner. I feel that we, as pool professionals, need to approach these situations with respect to both parties.

It is very easy to take this situation and make yourself look like the best builder around and pick the job apart. We need to just listen to the concerns of the homeowners and try to advise them on why it is like that or what could be done to fix the problem. Tearing the pool out and starting over is not the answer and trying to make the builder look bad may get you tied into problems you might not want to become involved in.

Sometimes the homeowner just needs to hear from a non-biased person that it is just the way it is and that it is within industry standards. You are listening to one side of this story and probably don't know what was on the contract or what was talked about during the design phase of this project. Some people just have very high standards and believe everything has to be flawless. In handmade projects there is room for some error and we need to remind the customer that this is not a perfect process.

We need to try to help each other out because one day this could be one of your projects and you wouldn't want to be thrown under the bus by another pool pro. I am not saying to favor the contractor but if you handle this situation with expertise you will help the homeowner with what they should do to try to get the problem solved. I have seen some horrible jobs and have also helped homeowners with what steps they should take to try to resolve the situation. You can leave from the job knowing that you did the right thing and honestly helped out the situation not just your reputation.

AT ZODIAC WE GROW OUR PARTNER BENEFITS SO YOU CAN GROW YOUR BUSINESS



We are invested in our dealers' success. That's why we offer groundbreaking programs and exclusive services – like Tiered Rebates, Zodiac & Polaris® Days Events, new Trade Series Exclusive Products, and our all new Technical Training Program – to help you grow your business. Because we know that when you win, we all win. Find out more about how we can succeed together. Visit www.ZodiacPremium.com.

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Governor Rick Scott appoints six to Public Swimming and Bathing Facilities Advisory Review Board

June 23 Governor Rick Scott announced four appointments and two reappointments to the Public Swimming and Bathing Facilities Advisory Review Board.

Darrel Graziani, 52, of Stuart, is an engineer and environmental administrator at the Florida Department of Health. He succeeds Kenneth Rech and is appointed for a term beginning June 23, 2014 and ending September 30, 2017.

Michael Kelly, 65, of Largo, is a pool contractor and owner of Kelly Pools. He succeeds Patricia Roberts and is appointed for a term beginning June 23, 2014, and ending September 30, 2017.

James LePetrie, 46, of Jacksonville, is the principal of WET Engineering Inc. He succeeds William Smoot and is appointed for a term beginning June 23, 2014, and ending September 30, 2017.

Mark Pabst, 56, of Winter Garden, is an engineering specialist at the Florida Department of Health. He succeeds Robert Foster and is appointed for a term beginning June 23, 2014, and ending September 30, 2017.

Jeffrey Kosik, 55, of Clermont, is the manager of environmental compliance for Walt Disney World. He is reappointed for a term beginning June 23, 2014, and ending September 30, 2017.

Fred Williams, 67, of Palm Harbor, is the president of National Pools of Pasco Inc. He is reappointed for a term beginning June 23, 2014, and ending September 30, 2017.

Pool pumps included in September tax holiday

May 12 Gov. Scott signed the Electrical Power or Energy bill HB 5601 into law. Included in the bill is a sales tax holiday on energy-saving appliances, including Energy Star Pool Pumps. The holiday is September 19-21 and it applies to the first \$1,500 of the sales price for a new ENERGY STAR product or WaterSense product.





Meet a new member

New FSPA members are all asked to submit information to be printed. Content they provide is printed as space is available.

Ben Brown Insurance Agency

Ben Brown Insurance has been in business for 58 years. The company has 21 employees and can be found online at www. BenBrownIns.com. The company works throughout Florida, including several other states where clients have multiple locations.

Ben Brown Insurance Agency works to exceed the expectations of clients by striving to provide high quality insurance products and superior customer service. They are committed to meeting the constantly changing demands of the insurance industry and developing life-long relationships, constantly improving business practices to stay current and streamlined, and maintaining a professional and dedicated staff.

"We truly care about the details- each policy, each client and each claim. Three generations of the Ben Brown family and a 95% client retention rate reflect that dedication.





BEN BROWN INSURANCI We look forward to working with the FSPA and all their long-term members. I believe we will be a great advocate and benefit to the FSPA, as we have specialty pool programs to fit the needs of the their members. We also look forward to promoting pool safety and drowning prevention through sponsorships such as the World's Largest Swimming Lesson. Thank you for the opportunity to be part of such a great organization."

Ben Brown Insurance Agency, Inc. 3731 S. Tuttle Ave. Sarasota, FL 34239 Direct Line: 941-487-3518 Phone: 941-366-9373 Fax: 941-365-3143



FSPA Chapter news

Broward Chapter Coordinator: Maggie Kloepfer (866) 930-3772 FSPABroward@FloridaPoolPro.com www.FSPABroward.com

The FSPA High School Invitational Swimming and Diving Meet is taking place September 26-27 at Sailfish Splash Aquatic Athletics Center in Stuart, FL. Sign up to sponsor or volunteer by visiting www.FSPASwimMeet.com.

The state Board of Directors Meeting will be held September 12-13 at the Hyatt Regency in Sarasota. Everyone is welcome to come and attend the different committee meetings on Friday. For more information, please contact your chapter coordinator or the FSPA office.

The Board of Directors is planning events for the year they feel would be of interest to you as a member. Please support your Chapter by attending. If you have something specific you would like to see at a meeting, please let us hear from you.

Welcome to the Chapter's newest member John Zona, Perfect Pools and Property Maintenance.

Central Florida

Chapter Coordinator: Shannon Adams (800) 548-6774 FSPACentralFlorida@FloridaPoolPro.com www.FSPACentralFlorida.com

What a great day the kids had at the World's Largest Swimming Lesson! The Chapter enjoyed sharing in their excitement chance to visit with the kids about the importance of water safety.

Additionally, The Central Florida Chapter supported the Ft. Gatlin Recreational Complex during the 11th Annual Orange County Lifeguard Competition in

Billy and Shirley and Shirley Moore. Billy Moore was presented with aplaque by the East Central Florid a Chapter for his time spent in the industry.





Central Florida Chapter Board members with the Chick-fil-A cow at the World's Largest Swimming Lesson on June 20. (Below) The Chapter also handed out safety materials.



July. Lifeguards competed in many events including a Medley Relay, Rescue Tube Relay, CPR Relay, and Spinal and Backboard Race. Chapter members distributed safety materials and information. This is always a great day!

Save the date: The Board is working to plan an informational night full of interesting topics including dermatology, consumer safety, county growth and land development and more. Mark your calendar for October 14 and plan to participate in this exciting event. More information will follow.

Please visit the new Facebook Page: FSPA-Central Florida Chapter. Like the page and join us

in conversation, learn about new opportunities and see what's going on! The next Board meeting is scheduled for: Tuesday, August 12 at 2:00 p.m.

Charlotte Harbor

Executive Director: Andy Mallison (800) 569-6774 Ext. 11 FSPACharlotteHarbor@FloridaPoolPro.com www.FSPACharlotteHarbor.com

Are you aware of what the Department of Transportation (DOT) requires of you and your vehicles? Do you know about the recent changes with the DOT which increase the chances of your vehicles being stopped on the road?

Join us for a Chapter meeting August 6 at Jack's on Marion, 201 West Marion, Punta Gorda. RSVP is required; sign up online today at www.CharlotteHarborFSPA.com or call 764-6774.

The course being offered is DOT Regulations for the Pool Industry (CILB Course #0610226, two hour, meets workplace safety requirement, Florida Pool and Spa Association d/b/a Florida Swimming Pool Association, CILB/ECLB/ BOLA Providership #0000917) and it will be presented by **David Rivers, R & S Compliance Group, LLC**.

Are you CPR trained? Having one person with knowledge of CPR can be

the difference between life or death. Through the generosity of a grant from **Insurance by Ken Brown** and the Charlotte Harbor Chapter of the FSPA, we will be offering CPR Certification Training by the American Heart Association on August 21 from 6:30 p.m. until 9:00 p.m. This is a two hour certification program which will include all materials and a two-year AHA CPR Certification Card. This program is free and is open to the first 50 people to sign up. Sign up at www.CharlotteHarborFSPA.com or call or e-mail the Chapter for a registration form to fax in.

East Central Florida

Chapter Coordinator: Maggie Kloepfer (866) 930-3772 FSPAEastCentralFlorida@FloridaPoolPro.com www.FSPAEastCentral.com

On June 13 at the monthly meeting held at Grind Gastropub, the Board of Directors presented **Billy Moore** with a plaque in recognition of his years of dedication and service to the East Central Chapter and the swimming pool industry. After graduating college in Georgia, Billy was hired by Gorman Company in 1971. He helped start the East Central Florida Chapter of the National Spa and Pool Institute and served as Chapter President twice. He also helped start the East Central Chapter of FSPA and is a past president. Billy retired from Gorman after 42 years of service. He is now enjoying the "after life" with his wife of 46 years, Shirley, and their nine grandchildren.

The Chapter's next meeting will be held at the Grind Gastropub on August 27. The Board of Directors will meet at 5:30 p.m. and the meeting will start at 6:30 p.m.

The state Board of Directors Meeting will be held September 12-13 at the Hyatt Regency in Sarasota. Everyone is welcome to come and attend the different committee meetings on Friday. For more information, please contact your chapter coordinator or the FSPA office.

The FSPA High School Invitational Swimming and Diving Meet is taking place September 26-27 at Sailfish Splash Aquatic Athletics Center in Stuart, FL. Sign up to sponsor or volunteer by visiting www.FSPASwimMeet.com.

The Board of Directors is planning events for the year they feel would be of interest to you as a member. Please support your Chapter by attending. If there is something specific you would like to see at a meeting, please let us hear from you.

Florida Gulf Coast

Executive Director: Mitch Brooks (800) 569-6774 Ext. 12 FSPAFloridaGulfCoast@FloridaPoolPro.com www.FSPAGulfCoast.com

Are you aware of what the Department of Transportation requires of you and your vehicles? Do you know about the recent changes with the DOT which increase the chances of your vehicles being stopped on the road?

Join us for our kickoff meetings for our fall program on at 6:00 p.m. August 7 at the Hilton Homewood Suites (next to the Hilton Garden where we normally meet) off of Alico Road. Space is limited....first to

The Replacement Parts People

Aladdin is Setting a New Standard in Water Filtration with



sign up, first to secure a spot! RSVP is required; sign up online today at www.FloridaGulfCoastFSPA.com or call 941-764-6774.

The course being offered is DOT Regulations for the Pool Industry (CILB Course #0610226, two hour, meets workplace safety requirement, Florida Pool and Spa Association d/b/a Florida Swimming Pool Association, CILB/ECLB/ BOLA Providership #0000917) and it will be presented by **David Rivers, R & S Compliance Group, LLC**.

Are you CPR trained? Having one person with knowledge of CPR can be the difference of life or death. Through the generosity of a grant from **Insurance by Ken Brown** and the Florida Gulf Coast Chapter of the FSPA, we will be offering CPR Certification Training by the American Heart Association on August 20 from 6:30 p.m. until 9:00 p.m. This is a two hour certification program which will include all materials and two-year AHA CPR Certification Card. This program is free and is open to the first 50 people to sign up. Sign up at www. FloridaGulfCoastFSPA.com or call or e-mail the Chapter for a registration form to fax in.

Last chance! Have you taken your annual Chapter member survey? An e-mail was sent to you recently with a link to take this online survey. If you misplaced it, just send us an e-mail and we'll resend it to you! This survey provides us with feedback so we can provide programs, education and events that you want as a member of the Florida Gulf Coast Chapter. This will allow our Chapter Board of Directors to plan the Chapter's year. Your feedback is appreciated!

Here is the schedule for the year:

- Thursday, August 7: Chapter Meeting
- Wednesday, August 13: Board of Directors Meeting
- Wednesday, August 20: CPR Certification Training
- Friday, September 12:
- Saturday, September 13:
- State Board Meeting
 - State Board Meeting
- Wednesday, September 17: Board of Directors Meeting
- Saturday, September 20: Tentative Golf Tournament

- Thursday, October 2: Chapter Meeting
- Wednesday, October 8: Board of Directors Meeting
- Wednesday, November 12: Board of Directors Meeting
- Friday, December 5: Holiday Party
- Wednesday, December 10: Board of Directors Meeting

Florida West Coast

Executive Director: Malinda Howard (727) 638-6072 FSPAFloridaWestCoast@FloridaPoolPro.com www.FSPAWestCoast.com

The Chapter Board of Directors met at noon on Tuesday, July 1 at Chili's in Clearwater. The next Board of Directors meeting will be held at noon on Tuesday, August 5 at Jack's Magic Products located at 12435 73rd Court, Largo. Remember that every member is encouraged to attend Board meetings. Our Board of Directors meetings are usually scheduled for the first Tuesday of the month. We are always interested in hearing your ideas for Chapter meetings and programs. Please call or e-mail the office if you will be attending this meeting so that we can plan accordingly.

The Chapter kicked off their Independence Day celebration with a night at the ballpark on Thursday, July 3 at Bright House Field in Clearwater. Our Chapter's



own Rep. Larry Ahern threw out one of the opening pitches! We had 120 participants, including our pool professionals, families and friends, enjoy an all-you-care-to-eat buffet, the baseball game and an outstanding post-



The Florida West Coast Chapter's Night at the Ballpark started with Larry Ahern throwing out a first pitch. Family fun and fireworks made for a great night.



game fireworks show! to everyone who came us for an evening of and fireworks! your calendars and us for the Florida West Coast Chapter's Annual Pool Industry Table Top Event on Tuesday, October 28 from 6:00 p.m. to 8:30 p.m. at Ruth Eckerd Hall – Great Room, 1111 McMullen Booth Road, Clearwater. We will have an exciting mixture of pool industry displays, food, drinks and prizes. Reserve your spot by Tuesday, October 14. All suppliers and vendors should make plans to display their products at this popular event which is always well attended by pool industry professionals. Call or e-mail the Chapter office today for exhibitor registration information.

Manasota

Chapter Coordinator: Shannon Adams (800) 548-6774 FSPAManasota@FloridaPoolPro.com www.FSPAManasota.com

The state office has requested that each Chapter provide feedback regarding the service bill from 2013 (HB 737), with a position on whether the Chapter still supports this initiative, to the FSPA service council by the September meeting. It will be decided at that meeting whether or not FSPA will move forward again with this bill for the 2015 legislative session. The Manasota Chapter is hosting an informational meeting regarding this bill on August 14 at 6:00 p.m. in Sarasota. Please plan to attend this very important meeting and offer your input. Watch for more information.

Save the date for the Chapter's Fall Social – a pig roast at sunset on October 11 at Turtle Beach in Sarasota!

Like our Facebook Page: FSPA-Manasota Chapter. This will help us share information, let you know of upcoming events and better communicate with each other. Feel free to comment and share.

The next Board meeting is scheduled for Thursday, August 14 at 5:00 p.m.

North Central Florida

Chapter Coordinator: Maggie Kloepfer (866) 930-3772 FSPANorthCentralFlorida@FloridaPoolPro.com www.FSPANorthCentral.com

The state Board of Directors Meeting will be held September 12-13 at

the Hyatt Regency in Sarasota. Everyone is welcome to come and attend the different committee meetings on Friday. For more information, please contact your chapter coordinator or the FSPA office.

The Chapter Board will be meeting at 7:00 p.m. on August 19 at Ruby Tuesday's to plan next year's agenda. All members are welcome to attend.

The FSPA High School Invitational Swimming and Diving Meet is taking place September 26-27 at Sailfish Splash Aquatic Athletics Center in Stuart, FL. Sign up to sponsor or volunteer by visiting www.FSPASwimMeet.com.

The Board of Directors has planned events for the year they feel would be of interest to you as a member. Please support your Chapter by attending. If you have something specific you would like to see at a meeting, please let us hear from you.

Northeast Florida

Chapter President: Mark Turner State office: (866) 930-3772 FSPANortheastFlorida@FloridaPoolPro.com www.FSPANortheast.com

We hope everyone had a safe and happy Fourth of July! Hard to believe half the year is already gone! Time flies when you are having so much fun in the pool industry!

The swim lessons the Chapter funded are in full swing! We will report on the number of children who benefitted in next month's news.

As mentioned last month, the Board of Directors voted to form a committee to determine if the Chapter supports going forward with the proposed service bill. There will be two meetings over the next two months with the results being presented to the state Board in September. A big thank you to the volunteers of this committee: **Rick Schmitz**, **Paradise Pool Service; Jeff Clarkson, Florida Bonded Pools; John Garner, Pools by John**



The Northeast Florida Chapter held a CPR training on July 17 and learned so much!

Garner; Jack Manilla, Portofino Pools; Stephanie Mitchell, Superior Design Pools; Brian Curts, Eagle Pools; Eric Belanger, North East Florida Pool Service; and Bill Piper, Pinch-A-Penny #146.

Thank you to **Ken Brown**, **Insurance by Ken Brown**, for funding a \$5,000 grant to five Chapters to offer CPR classes to their members. Our Chapter was one of the recipients of a \$1,000 grant to offer the classes. The first class was held July 17 and the second class is scheduled for August 7. The classes are held at The Players Center for Health, home to our local Safe Kids office.

The Chapter offers a big congratulations to Board member **Paul Roth, Roll-A-Way Protective Pool Fence**. Paul just participated in a 150 mile bike ride in Canada to raise funds to help battle cancer. Here is an excerpt from a note from Paul after the ride:

I cannot tell you how appreciative I am of your emotional and financial help in sponsoring me in "The Ride to Conquer Cancer."

I just got back this afternoon after participating in the two day, 150-mile ride along the St. Lawrence River from just outside Montreal to just before Quebec City this past weekend. I was motivated by our desire to eliminate this terrible disease and pedaled through the route thinking of those who have been touched by cancer; both those who have survived their battle and those who have passed away.

The first day was filled with very high emotion as 1,468 riders left the starting point just after 8:00 a.m. and headed east. Crowds lined the streets on our way out. Some people had signs in support of our effort, others had pictures of loved ones who had been diagnosed with cancer. Many cancer survivors participated in this ride and their bicycles sported bright yellow flags, others who had won their battle chose to wear small yellow pins to respectfully acknowledge their achievement. 70 miles with four rest stops and lunch took me five hours of cycling, but I went faster and farther than I ever had, averaging 13.6 miles an hour for the distance.

I can only tell you what an overwhelmingly great and proud sense of accomplishment I share with you about participating in something bigger than just one person. Each participant had a story of why they were riding to raise money in the battle to find a cure for cancer. With your help, I raised over \$6,000 dollars. I have never participated in anything like this or raised money for any reason but I felt this event and cause was so worthwhile. When my father, wife, sister-in-laws, and friends hear the news, "you have cancer," family and friends can do nothing but love and support them during this difficult time. You and I have chosen to do something!

In total, the participants raised \$5.3 million dollars to try and end this disease! As always, thank you to our members for your support. We welcome your ideas for classes and trainings that you would like to see at the local level. Please contact any member of the Board to submit your ideas.



On June 20 the nation's leading water safety and training organizations came together to present this year's World's Largest Swimming Lesson. Participating in the lesson was fun and rewarding for the Palm Beach Chapter. **David Villandry, CES**, headed up the local organizing committee and gained spectacular support for the Small Fish Big Fish Swim School on June 20. Joining him at the event were **Jim Bingold**, **Proline Distributors**, and **Dave Ballard**, **Horizon Pool & Patio**, as well as the local fire department which brought an engine for the kids to explore and help them learn about safety. The children participating in this year's event received a FSPA Splash penguin and

FSPA pool watcher badges.

Swimming lessons supported by the Palm Beach

Chapter continued in July at, Barracuda Bay Water Park for July 21 -August 1. Approximately 80 children will benefit from learning to swim





The Palm Beach Chapter participated in a World's Largest Swimming Lesson event and supports swimming lessons locally.



and knowing the procedure to save a life of someone in need. This year's program is made possible by the efforts of **Jim Bingold**, **Proline Distributors**. Proline Distributors hosted a family/employee appreciation day along with a fundraiser for the swim lessons. Several FSPA members, including Jim Bingold, volunteered to sit in a dunk tank as successful throws at a trigger button caused the inevitable dunk and money earned for swim lessons. Thank you **Proline Distributors** and Anna Stewart, Palm Beach Drowning Prevention Coalition for helping to organize the lessons. We also would like to thank the Swimming Pool Education and Safety Foundation for its matching grant program provided for Chapters offering swim lessons to their local areas.

The next Chapter meeting is August 12 at Contractors Business Park. Members are encouraged to attend the Board meeting at 5:30 p.m. Here you can comment on agenda items or discuss new topics of interest to you and your employees. At 6:30 p.m. a light dinner and refreshments will be served followed by the membership meeting starting promptly at 7:00 p.m. We are honored to have **Jim Gay, Jacks Magic Products**, present the August program. It is sure to be informative and well worth attending. The business bringing the most attendees will receive a valuable gift and a door prize will be offered.

The 1st Annual First Aide/CPR, AED Certification Program for pool and spa industry members, "Learn and Live," will be offered in October. This certification program is offered as a member benefit for only \$10 per person. Non-member rates are discounted also and will be offered for \$40. Stand above the rest; market your business with, "All employees are CPR certified." This program is offered by the Palm Beach Chapter with support by **Amerisure** and **Insurance by Ken Brown.** Details of this program as well as registration forms for events and meetings will be posted on the Chapter website as the dates approach. Check www.fspa-pb.com often but mark your calendars now. Polk County Chapter Coordinator: Maggie Kloepfer (866) 930-3772 FSPAPolkCounty@FloridaPoolPro.com www.FSPAPolkCounty.com

The state Board of Directors Meeting will be held September 12-13 at the Hyatt Regency in Sarasota. Everyone is welcome to come and attend the different committee meetings on Friday. For more information, please contact your chapter coordinator or the FSPA office.

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The Polk Chapter is still looking for a few good industry members to help out a few hours a month serving on the Chapter Board of Directors. Please contact Maggie at 941-952-9293 or Maggie@FloridaPoolPro.com if you are interested.

> Space Coast Chapter President: Dominick Montanaro State office: (866) 930-3772 FSPASpaceCoast@FloridaPoolPro.com www.FSPASpaceCoast.com

The Chapter would like to thank **Debbie Pflug**, **American Leak Detection**, and **George Birkhead**, **SCP**, for joining **Dominick Montanaro**, **M & M Pools**, at the World's Largest Swimming Lesson at the Palm Bay Aquatic Center in Palm Bay on June 20. The event was a success with about 100 children and the Chick-Fil-A Cow in attendance. Everyone had a great time.

Cindy Staubley with the PBAC is coordinating the swim lessons the Chapter, Swimming Pool Education and Safety Foundation, and Step Into Swim Campaign of the National Swimming Pool Foundation funded at the pool this summer. She



The Space Coast Chapter sponsored swim caps for a local team and they look great!

will keep us posted of the success of the program.

The Chapter also donated swim caps to the Satellite Beach Recreation Departments swim team with the FSPA logo on one side and the team name on the other.

The Chapter was represented by **Albert Underwood**, **Aqua Blue Pools**, and **Dominick Montanaro**, **M & M Pools**, at the special FSPA meeting held in Orlando on July 16 concerning the heat pump installation position taken by our Association.

Congratulations to Chapter member **Paul Roth, Roll-A-Way Protective Pool Fence,** for his participation in the 2014 Quebec Ride to Conquer Cancer.

The next Chapter meeting will be held Wednesday, September 17 at noon.

Tampa Bay

Chapter Coordinator: Maggie Kloepfer (866) 930-3772 FSPATampaBay@FloridaPoolPro.com www.FSPATampaBay.com

The state Board of Directors Meeting will be held September 12-13 at the Hyatt Regency in Sarasota. Everyone is welcome to come and attend the different committee meetings on Fridey. For more

different committee meetings on Friday. For more information, please contact your chapter coordinator or the FSPA office.

The FSPA High School Invitational Swimming and Diving Meet is taking place September 26-27 at Sailfish Splash Aquatic Athletics Center in Stuart, FL. Sign up to sponsor or volunteer by visiting www.FSPASwimMeet.com.

Save the date: November 12 is the Tampa Bay Sporting Clay Tournament.

We will be having our Sporting Clay Tournament once again at Tampa Bay Sporting Clays, Inc. Tournament will start with lunch at noon and shoot time at 1:00 p.m. More information will be coming Tampa Bay Chapter members volunteered at several locations during the World's Largest Swimming Lesson held June 20.





soon.

The Board of Directors is planning events for the year they feel would be of interest to you as a member. Please support your Chapter by attending. If you have something specific you would like to see at a meeting, please let us hear from you. We are looking for Board members. If you are interested, please let us know.

Treasure Coast

Executive Director: Susan Gilbert (772) 263-2653 FSPATreasureCoast@FloridaPoolPro.com www.FSPATreasureCoast.com

Summer is coming to an end! Fall is around the corner!

The Treasure Coast Chapter would like to thank the Chapter Board for the time they have spent at Board meetings and vounteering at various Chapter functions. Without them we wouldn't have a Chapter that works as well as ours does. Our Board members have families, jobs and responsibilities like the rest of us but they have spent time making our Chapter better! Thank you to President Vinnie Fuggetta, Aquamatic Cover Systems; Vice President Ken Parker; Secretary Robert Miller, Palm City Pool & Spa; Tresurer Joe Janis; Director Darlene Fuggetta, Aquamatic Cover Systems; and Director Mickey Sigmon, Pool Pro, for all your hard work and effort put into making us a better Chapter!

For additional information about any of the events or meetings listed in the Chapter News, please contact the Executive Director listed at the top of each Chapter's News.

Sponsor or volunteer

Sponsorships provide exposure throughout the state and benefit the SPESFoundation. Call FSPA at 800-548-6774.

FSPA High School Invitational Swimming & Diving Meet

Sailfish Splash Aquatic Athletics Center September 26-27 Stuart, FL

High School Developmental: Friday, September 26 High School Invitational: Saturday, September 27

www.FSPASwimMeet.com







FSPA Hosted by: Florida Swimming Pool Association

Host High School: Jensen Beach High School

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CALENDAR

AUGUST 2014

- 5 FSPA Florida West Coast Chapter Board Meeting Noon at Jack's Magic Products, 12435 73rd Ct.
- FSPA Charlotte Harbor Chapter Meeting
 5:30 p.m. social / 6:00 p.m. dinner
 Jack's on Marion, 201 West Marion, Punta Gorda
- FSPA Florida Gulf Coast Chapter CE Course
 6:00 p.m., Hilton Homewood Suites
 - FSPA Northeast Florida Chapter CPR Training The Players Center for Health
- 12 FSPA Palm Beach Chapter 5:30 p.m. Board Meeting / 7:00 p.m. Chapter Meeting Contractors Business Park
- 13 FSPA Florida Gulf Coast Chapter Board Meeting 6:30 p.m., Hilton Garden Inn
- FSPA Manasota Chapter
 5:00 p.m. Board Meeting / 6:00 p.m. Chapter Meeting
 FSPA state office
- 19 FSPA North Central Florida Chapter Board Meeting 7:00 p.m. Ruby Tuesday's
- 20 FSPA Florida Gulf Coast Chapter CPR Training 6:30 p.m. - 9:00 p.m.
- 21 FSPA Charlotte Harbor Chapter CPR Training 6:30 p.m. - 9:00 p.m.
- FSPA East Central Florida Chapter
 5:30 p.m. Board Meeting / 6:30 p.m. Chapter Meeting Grind Gastropub

SEPTEMBER 2014

- 3 FSPA Charlotte Harbor Chapter Board Meeting
- 16 FSPA Charlotte Harbor Chapter Meeting
- 17 FSPA Florida Gulf Coast Chapter Board Meeting

FSPA Space Coast Chapter Meeting Noon at Beef 'O' Brady's, Melbourne

- **12-13** FSPA State Committee Meetings and Board of Directors Meeting
- 26-27 FSPA High School Invitational Swimming & Diving Meet Sailfish Splash Aquatic Athletics Center 931 SE Ruhnke St., Stuart